Appendix B:

PRODUCT / SERVICES SPECIFICATIONS

It is the intention of Region 4 ESC to establish an annual contract with highly qualified Vendor(s) for Office Supplies, Related Products, and Office Services on a national basis. Vendor(s) shall, at the request of Region 4 ESC and/or TCPN members, provide these covered products and associated services under the terms of this RFP and the CONTRACT TERMS AND CONDITIONS.

Describe your company's ability to meet the following specifications. Bidders will respond to each numbered item by checking the appropriate "Comply" or "Deviate" box. Details for deviations will be listed by item number on the Exceptions to Terms, Conditions and Specifications Form below. Bidders are encouraged to elaborate on their capabilities to provide the products and services requested below in detail.

Bidders are encouraged to offer everything in their entire catalogue that falls within the scope of this RFP. Region 4 ESC reserves the right to reject parts of offerings that it deems to fall outside the scope of the RFP.

Proposal Requirements			
Line #	Requirement	Comply	Deviate
A. Office Su	oplies		
1	Vendor shall provide a broad based line of office products of at least 10,000 items in available inventory that covers the scope of the contract as identified below.		
2	The vendor's catalogue shall include a variety of major manufacturers of the specified products and services.		
3	Office Supplies (i.e. supplies that fit the categories given below in this section) must comprise at least 70% of a respondent's total offering to be considered for award for this RFP.		
4	General office supplies shall include, but not be limited to: Office Consumables, Paper, Toner, IT Peripherals, and Office Equipment.		
5	Office Consumables shall include, but not be limited to: • Adhesives, Glues, Gluesticks, Adhesive Removers • Appointment Books, Phone Message Books, Statement Books, Fax Message Books, While You Were Out Books, Forms, Dictionaries, Thesaurus, Diaries, Tickets, Reference Sets		

- Archive Boxes, Cardboard Boxes, Storage Containers
- Award Frames, Displays, Plaques, Certificates
- Badges, Badge Holders, Lanyards
- · Batteries, Chargers,
- Binder Clips, Paper Clips, Panel Clips, Pushpins, Thumbtacks, Safety Pins, Rubber bands, Scissors, Shears, Cutters, Trimmers, Hole Punches (nonelectric)
- Binders, Combs, Rings, Spines
- Book Cases, Book Ends, Book Shelves
- Bulletin Boards. Cork Boards, Easels, Easel Pads, Poster Boards
- Calendars, Desk pads, Refills, Planners
- Calculator Ink. Calculator Spools, Adding Machine Tape, Cash Register Tape
- Camera Film, Photo Paper
- Chair mats
- Clocks, Hooks, Lamps
- Correction Fluid, Correction Tape, Correction Pens
- Cups, Spoons, Forks, Plates, Bowls
- Dusters, Computer Dust-off, All Wipes, Disinfectant Spray, Disinfectant Wipes, Hand Soaps, Window/Glass Cleaner, Air Freshener, Dust Pans, Cleaning Supplies
- Erasers, Dry-Erase Erasers, Chalk, Crayons
- Ink Pads, Refills, Stamps
- Knives, Cutters, Blades, Scrapers
- Labels, Label Holders
- Mailing Tubes, Mailing Tubs, CD Mailers, Packaging, Fingertips, Letter Openers, Moistener
- Markers, Highlighters
- Envelopes
- Notebooks, Notepads, Pads of Paper, Self-stick Notes, Art Paper, Construction Paper, Crepe Paper
- Office Organizers, Inboxes, Copyholders, Pen and Pencil

	Holders, Wastebaskets, Drawers,	
	Desktop Shelves, Shredder bags,	
	Extension Cords	
	Pencils, Pencil Erasers, Lead	
	Refills, Pencil Sharpeners, Pens,	
	Pen Refills	
	Protractors, Rulers, Yardsticks,	
	Compasses, Engineer Triangles	
	• Report Covers, Files, File Folders,	
	Pocket Files, Portfolios, Jackets,	
	Inserts, Folder Frames, Dividers,	
	Wallet Files, File Guides, Index	
	Cards, Business Cards, Card	
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	Holders, File Indexes, Tabs,	
	Ledgers, Tab Reinforcement, Tags,	
	Sheet Protectors, Letters, Numbers,	
	Fasteners, Fastener Bases,	
	Clipboards, Flag Tape	
	• Signs, Sign Holder, Flyer Holders,	
	Racks, Literature Displays, Name	
	Plates	
	• Staplers, Staples, Staple Removers	
	• Tape, Tape Dispensers, Embossing	
	Tape, Hook Pile Tape (for example	
	Velcro Products)	
	• Transparency Film, Transparency	
	Paper, Laminating Supplies,	
	Laminating Pouches	
	Safety Supplies	
	• Art Supplies	
6	Paper products shall include, but not	
	be limited to:	
	Copy Paper	
	Computer Paper	
	• Lined paper	
	• Envelopes	
	Please note that Region 4 ESC	
	currently has a separate contract for	
	Fine Paper available through TCPN	
	which will be re-bid.	
7	Toner shall include but not be limited	
	to:	
	Toners, Cartridges, Fusers, Kits,	
	Drums, and Related Accessories	
	(OEM and Remanufactured)	
	Ribbons	
7	Toner shall include but not be limited to: • Toners, Cartridges, Fusers, Kits, Drums, and Related Accessories (OEM and Remanufactured)	

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8	IT Peripherals shall include but not be	
	limited to:	
	CDs, DVDs, Cassette Tapes, Tape	
	Cartridges, CD and DVD Cases, CD	
	and DVD Storage, VHS Tapes,	
	Computer Disks and Diskettes,	
	Computer Bags and Cases, Mouse,	
	Keyboards. Keyboard Pads, Mouse	
	pads, Camera Bags, Camera Cases	
	 Headsets, Headset accessories, 	
	Heaphones	
	 Surge Protectors, UPS Power 	
	Supply	
	 USB Drives, Flash Memory, Zip 	
	Disks	
	IT Hardware/Software	
9	Office Equipment shall include but	
	not be limited to:	
	Calculators	
	Carts, Hand Trucks	
	Digital Voice Recorders	
	• Fans, Heaters	
	Hole Punchers (electric and	
	manual)	
	Label Makers	
	Laminators	
	Shredders	
	Typewriters	
	• Printers	
Additional Ve	endor Notes:	
	Print Services	
1	Vendor will provide various copy and	
	print services.	
2	Vendor will provide E-Commerce for	
	print orders with the ability to send	
	the orders electronically and either	
	pick them up or have them delivered.	
3	Vendor will have the ability to print,	
	collate and either staple or bind the	
	materials.	
4	Vendor will have the ability to turn	
	around orders within 48 hours or less	
	for standard copy and print jobs.	
5	Vendor will have the ability to print	
	business cards and turn around	
	within 10-15 business days.	
6	Vendor will have the ability to accept	
	purchase orders for print and copy	
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	services.	
7	Vendor will have the ability to ship materials via UPS, Fed Ex, or Common Carrier. These materials can include copy or printed materials but may also include materials brought to the vendor's facility for shipping.	
8	Vendor will provide a discount below the standard retail rate for Print, Copy, and Ship materials.	
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C. Promotio	nal Materials and Services	
1	Vendor will include Promotional Materials and Services in the catalogues for the members.	
3	Promotional Materials shall include, but not be limited to: automotive accessories, bags, buttons, badges, ribbons, calendars, clocks and watches, computer products and accessories, desk/office/business accessories, drinkware, novelty electronics, games, housewares, magnets, stickers and decals, textiles, wearables, and writing instruments. Promotional Services shall include	
3	but not be limited to: screen printing, embroidery, and engraving for the products listed in C.2.	
4	The Promotional Materials will include discounts below standard retail rate.	
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D. Office Furniture		
1	Office Furniture shall include but not be limited to: desks, chairs, conference tables, filing cabinets, and bookshelves.	
2	Services related to Office Furniture shall include installation with auditable installation rate to be provided along with the pricing in this proposal.	

3	The vendor will have demonstrated	
3	experience with ordering and	
	installing furniture orders.	
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Additional ve	ndoi Notes.	
E. Product C	Auglity	
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1	All products shall be new and of high	
	quality. Products that are re-filled or	
	re-manufactured will be labelled as	
	such.	
2	Private label products may be	
	offered. Any change of manufacturers	
	of a private label during the term of	
	the contract will result in offerings	
	equal to or superior to the originally	
	approved manufacturer at a price	
	equal to or lower than the original	
	offering.	
3	The vendor will honor all standard	
	return policies and manufacture	
	warranties.	
4	Unless otherwise specified, any	
	manufacturers' names, trade names,	
	brand names, information or	
	catalogue numbers listed in a	
	specification are descriptive, not	
	restrictive. With the Customer's prior	
	approval, the Vendor(s) may provide	
	any product that meets or exceeds	
	the applicable specifications. The	
	Vendor(s) shall demonstrate	
	comparability to the Customer's	
	satisfaction. The Customer will	
	decide at their sole discretion	
	whether a product is acceptable as	
	an equivalent.	
Additional Ve	endor Notes:	
F. Ordering Capabilities		
1	Vendor shall have an electronic on-	
	line catalogue, including shopping	
	cart capabilities, for order entry use	
	by Region 4 ESC and TCPN	
	members. Features will include:	
	product lookup that shows TCPN	
	contract price; ability to set	
	purchasing authorization limits; ability	
	to download order and invoice history	

	reports.	
2	Vendors that have storefronts will	
	have a process to register an entity's	
	P-Cards to ensure the entity is getting	
	the TCPN contract price or the store	
	price, whichever is lowest.	
Additional Ve	endor Notes:	
G. Shipping	and Delivery	
1	Orders of stocked products, within	
	standard delivery areas, will be	
	shipped within 48 hours of receipt of	
	order. The participating entity shall be	
	notified by the vendor if the product	
	ordered cannot be shipped within this	
	time period to give the member the	
	opportunity to secure a product elsewhere.	
2	Contractor will maintain a minimum	
	monthly average fill rate of 95%. Line	
	items that are reordered,	
	backordered, or partially filled are not	
	considered filled line items when	
	calculating this service level.	
3	No "restocking" fees may be	
	collected on items cancelled for	
	failure to be delivered within the	
	specified time frame.	
4	No restocking fees may be charged	
	to customers if an item is returned	
	due to damage, incorrect product	
	shipped, or Vendor customer service	
	order entry error.	
5	Full credit and no restocking fee shall	
	be provided to Customers on all	
	returns which are returned within 30	
	days of delivery in original packaging	
	and in sellable condition. Original	
	packaging may not have Customer's	
	writing on them. (This may not apply	
	to IT peripherals or furniture. Any	
	other exceptions to this policy should	
	be noted as a deviation.)	
6	Restocking fees for all other reasons	
	shall be capped at 10% of the value	
	of the items that require restocking.	

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7	The minimum dollar value of an order delivered to a single location shall be no more than \$50.00 unless otherwise agreed to by the vendor and the member.	
8	Delivery charges shall not be imposed for standard orders to standard delivery areas above \$50.00 for the life of the contract, including any possible renewals.	
9	Orders not filled or partially filled shall be indicated on the packing list. Vendor shall inform member of anticipated delivery date for unfilled or partial orders.	
10	All deliveries shall be accompanied by delivery tickets or packing slips. Tickets shall contain the member's purchase order number, vendor name and name of article. Cartons shall be identified by purchase order number and vendor name.	